Programme of "Progettazione e gestione delle reti organizzative" (Management and design of inter- organizational networks)				
Number of ECTS credits: 9 (workload is 225 hours; 1 credit = 25 hours)				
Compulsory 1st Year, 2 <sup>nd</sup> semester of Laurea magistrale in Amministrazione, Economia e Finanza (LM77) Teacher: Lucio Biggiero				
1	Course objectives and Learning outcomes	The purpose of this course is to provide students with the tools of strategic, economic, and organizational analysis of inter-organizational networks, reflecting the way in which structural, economic, relational, and socio-cognitive characteristics impact on the competitiveness of individual organizations and the networks they form. Inter-firm networks are just one type among the many - districts and industrial clusters, networks of various kinds, collaborative networks for research and development, supply chain management, etc In order to show a broad overview of the topic, the course traces the peculiarities of the different strands of research that have dealt with inter-organizational networks. Further, through an introduction to social network analysis the course provides a methodology to study inter-organizational networks in a formal and quantitative manner.		
2	Dublin descriptors	Topics of the module include:  Overview of the theoretical backgrounds on inter-organizational networks in organization science  Fundamental concepts of social network analysis  Individual organizations and inter-organizational networks viewed as cognitive, social and economic networks  Properties of inter-organizational networks: degree of self-organization, learning processes, complexity  Territorial inter-organizational networks, like industrial clusters and districts  Reputation and Supply networks  Collaborative, innovation and knowledge networks  Discussion of scientific papers and case studies  On successful completion of this module, the student should  have profound knowledge of basic social network analysis,  have ability to frame a typical problem of make-buy-ally,  understand and explain in which sense fundamental concepts and problems of inter-organizational networks break-up standard industrial economics;  outline the main theories dealing with inter-organizational networks,  provide concrete examples of the main aspects of inter-organizational networks.		
3	Prerequisites and learning activities	The student must have completed the following courses: Business Administration (Organizzazione Aziendale), Strategy and Operations Management (Economia e Gestione delle Aziende Industriali). It is strongly recommended to follow the course of Industrial Economics (Economia Industriale).		
4	Teaching methods and language	Lectures and exercises. Language: Italian / English  Ref. Text books  John Scott (1991) Social network analysis: a handbook. London: Sage  Italian translation: Scott J. (1997) L'analisi delle reti sociali. Roma: Carocci  Soda, G. (1998) Reti tra imprese. Modelli e prospettive per una teoria del coordinamento. Roma: Carocci.  Alternatively, for visiting students:  Nooteboom, B. (2004) Inter-firm collaboration, learning & networks: an integrated		

		approach. London: Routledge.
		Suggested text: Barabasi, AL. (2002) Link: The new science of networks. Cambridge: Perseus; trad. it. (2004) Link. Milano: Mondadori.
5	Assessment methods	Written exam.